Turnover in retail trade at the end of August 2017



14 September 2017

Turnover in retail trade stabilised over the past three months

Over the past three months, turnover in retail trade was virtually stable, inching down by 0.1% (adjusted for seasonal and working-day variations). Food sales fell by 1.1%. Sales of industrial goods grew by 0.4%, boosted by car sales as well as perfumes and hygiene sales. Sales of footwear were down.

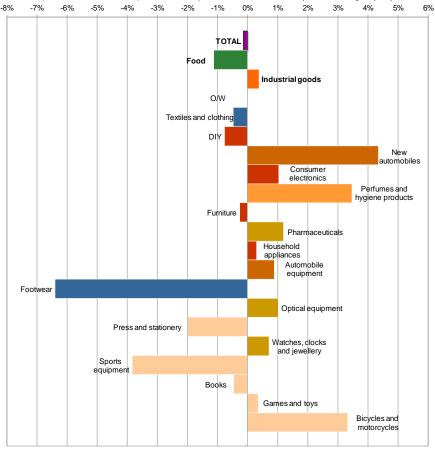
Sales of small retail stores edged down by 0.2%, while sales of large general retailers dropped by 0.8%. Distance selling is the only mode of distribution to post an increase.

In August, turnover in retail trade was down by 1.8%. Food sales decreased by 2.4%. Sales of industrial goods were down by 1.0%, with furniture sales shrinking by 2.7%.

Sales of small retail stores inched up by 0.1%, while those of large general retailers were down by 2.0%.

Total industrial goods and food sales: Q/Q-1 change

The past three months compared with the previous three; seasonally and working-day adjusted volume terms



	Weight
Food products	43%
Industrial goods o/w	57%
Textiles and clothing	10%
DIY	7%
New automobiles	6%
Consumer electronics	5%
Perfumes and hygiene products	4%
Furniture	4%
Pharmaceuticals	3%
Household appliances	3%
Automobile equipment	3%
Footwear	2%
Optical equipment	2%
Press and stationery	2%
Watches, clocks and jewellery	2%
Sports equipment	1%
Books	1%
Games and toys	1%
Bicycles and motorcycles	1%

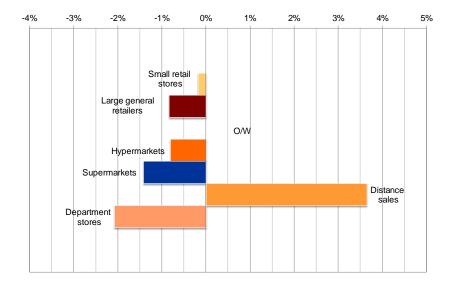
Notes:

- Sectors are classified according to the relative weight of the products included in the total aggregate of retail trade (see methodology)
- The aggregated and by sub-sector series are seasonally adjusted on an individual basis: the seasonally adjusted series do not represent the sum of the seasonally adjusted components.

Period under review: August 2017

Retail trade by certain outlet category: Q/Q-1 change

The past three months compared with the previous three; seasonally and working-day adjusted volume terms



Large general retailers	Weight
Hypermarkets	50%
Supermarkets	33%
Distance sales	11%
Department stores	6%

Total industrial goods and food

index in seasonally-adjusted volume terms (100 = 2010)

125 120 115 110 105 100 95 90 Aug-12 Aug-13 Aug-14 Aug-15 Aug-16 Aug-17 Total industrial goods and food Trend

Distance sales

Source: FEVAD and Banque de France

index in seasonally-adjusted volume terms (100 = 2010)



Provisional data as of the 7th working day following the month under review.

Notes:

- The FEVAD and the Banque de France work together to publish data on product distance selling, including online sales, in France (excluding food sales).
- The aggregated and by sub-sector series are seasonally adjusted on an individual basis: the seasonally adjusted series do not represent the sum of the seasonally adjusted components.
- Sectors are classified according to the relative weight of the distribution methods included in the aggregates for small retail stores and large general retailers (see methodology)
- However, the "large general retailer" aggregate is not a sub-aggregate of the "total industrial and food product" index. Rather, it is an independent index that covers the overall turnover of hypermarkets, supermarkets, department stores and distance selling. It does not cover national chains.

For further details, see <u>sectoral level information</u>, methodology, publications calendar and <u>contacts</u>

Find the series on the website of the Bank of France in Webstat Banque de France database.

Subscription to Business surveys can be requested to 2503-DIFFUSION-UT@banque-france.fr